

Steffen Keck
Strategic Management Subject Area
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Academic Positions

Strategic Management Area

University of Vienna, Vienna, Austria 2014-present
Assistant Professor

Department of Social and Decision Sciences, 2012-2014
Carnegie Mellon University, Pittsburgh, USA
Postdoctoral Fellow

Education

INSEAD, Fontainebleau, France 2007-2012
PhD in Management (Decision Sciences)

London School of Economics, London, UK 2005-2006
Master of Science, Operational Research

University of Wales, Swansea, UK 2003-2004
Bachelor of Arts, Business Management and Economics

University of Bamberg, Bamberg, Germany 2001-2004
Bachelor of Arts, European Economic Studies

Research Interests

Group decisions, Conflict management, Negotiations, Behavioral Decision Making, Experimental Economics

Publications

- Keck, S. (2014). Group reactions to dishonesty. *Organizational Behavior and Human Decision Processes*, 124(1), 1-10.
- Keck, S., Diecidue, E., & Budescu, D. V. (2014). Group decisions under ambiguity: Convergence to neutrality. *Journal of Economic Behavior & Organization*, 103, 60-71.

- Karelaia, N., & Keck, S. (2013). When deviant leaders are punished more than non-leaders: The role of deviance severity. *Journal of Experimental Social Psychology*, 49(5), 783-796.
- Keck, S., & Karelaia, N. (2012). Does competition foster trust? The role of tournament incentives. *Experimental Economics*, 15(1), 204-228.
- Avci, B., Loutfi, Z., Mihm, J., Belavina, E., & Keck, S. (2012). Comparison as incentive: Newsvendor decisions in a social context. *Production and Operations Management*, 23(2), 303-313.

Working Papers

- Do decoy effects cause gender bias in hiring decisions?. (joint with Wenjie Tang).
- Who gets the benefit of the doubt? Interpreting violations of gender stereotypes under causal ambiguity. (joint with Linda Babcock).
- Because we deserve it: Top executives' self-serving performance attributions and corporate misconduct. (single author)
- Overconfidence in collective judgments: The moderating role of team diversity. (single author)

Selected Conference Presentations

- Behavioral Decision Research in Management Conference, London Business School, UK, July 2014.
- Carnegie Mellon University, Tepper School of Business, Pittsburgh, USA, November 2012.
- Carnegie Mellon University, Department of Social and Decision Sciences, Pittsburgh, USA, October 2012.
- IESE, Department of Decision Science, Barcelona, Spain, June 2012.
- Academy of Management Annual Meeting, Boston, USA, August 2012.
- Academy of Management Annual Meeting, San Antonio, USA, August 2011.
- Annual Trans-Atlantic Doctoral Conference, London Business School, UK, May 2011.

Awards and Scholarships

- INSEAD PhD fellowship, 2007–2012
- Travel award for the Summer Institute on Bounded Rationality in Psychology and Economics, Max Planck Institute for Human Development, Berlin, Germany, 2009

- Travel award for the Advanced Training Institute on Online Research in Psychology, UC Fullerton, USA, 2009

References

Linda Babcock

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